### DANADA DEVEL®PERS

### ESSENTIAL CHECKLIST FOR FIRST-TIME LAND BUYERS IN KENYA



#### **BY ; DANADA DEVELOPERS**

## 1. BUDGETING & FINANCING YOUR PURCHASE

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- Set your budget: Consider the cost of the land itself, along with additional expenses like taxes, legal fees, and surveyor costs.
- Explore financing options: If you don't have the full amount upfront, explore financing options such as loans, SACCOs, or even seller financing, if available.

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- Accessibility: Make sure the land is easily accessible via wellmaintained roads and is close to key amenities such as schools, hospitals, and markets.
- Growth potential: Look for areas that are experiencing or projected to experience growth. Infrastructure developments, such as new roads or government projects, often signal a growing area.

2. RESEARCH & SELECT THE RIGHT LOCATION





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- Check the title deed: Ensure that the seller is the rightful owner by verifying the title deed at the Land Registry.
- No encumbrances: Make sure the land is free from any legal disputes, unpaid debts, or claims. This can be done by searching the land's history and legal standing.

### 3. VERIFY THE LEGAL STATUS OF THE LAND



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# 4. PHYSICAL VERIFICATION OF THE LAND

- Visit the site: Conduct a physical inspection to confirm the land's size, boundaries, and general condition. Consider hiring a professional surveyor to mark the boundaries if necessary.
- Utilities and infrastructure: Check if essential services like water, electricity, and roads are available or if additional investments are required.









### 5. NEGOTIATION & DRAFTING THE SALE AGREEMENT

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- Negotiate the price: Do your research and ensure the price aligns with market trends for similar plots in the area.
- Legal review: Have a lawyer review the sale agreement to ensure all terms are fair and clear. The agreement should detail payment terms, deadlines, and any conditions attached to the sale.

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## 6. COMPLETING THE TRANSFER OF OWNERSHIP

- Pay stamp duty: Stamp duty is typically 4% of the land's value and must be paid to the Kenya Revenue Authority (KRA).
- Title deed transfer: Submit the sale agreement and necessary documents to the Lands Office to officially transfer the title deed to your name.



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### 7. CONSIDERATIONS FOR FUTURE RESALE

- Document storage: Safeguard your legal documents, including the title deed and sale receipts, as these will be crucial if you ever decide to sell or transfer the land.
- Market monitoring: Stay updated on the development of the area, as improvements in infrastructure or local amenities can increase the land's value over time.



